

August 19, 2009

Dear Red Angus Breeder,

Amy and I have been hired to manage the 2009 Minnesota Great Northern sale to be held Saturday, November 28 at the McLeod County Fairgrounds in Hutchinson, MN. We would like to bring in some of Minnesota's top cattle, embryos and flush lots for this event. Even though there is no selection process this year, we encourage you to dig deeper into your herds than ever before as we attempt to raise the awareness of the Great Northern Sale and hopefully bring stronger prices than we have ever seen in the past. If you would like to consult on your entries prior to catalog printing, feel free to give me a call.

As a consignor, we ask several things of you and first is to get your entries to us by October 12, 2009. We will be working on the catalog throughout October but the absolute deadline for photos, etc. will be October 12th without exception. **Please note there is a \$100 entry fee** for each head consigned. This fee will be refunded through the sale commission. The second is please check your cattle for excess white, scurs, dark pigmentation and make certain that your cattle are 1A 100% animals and that their tattoos are legible and match their registration papers before the catalog goes to the printer. **As a consignor this is your responsibility.**

Please make sure that once you make your animal selections that you do everything to help yourself achieve maximum sale day prices by worming, feeding, breaking and staying on top of lice, ringworm and other phenotypical problems that can reduce prices in the sale ring. If you work well in advance at breaking and getting your cattle quiet and calm, the better they will work and look. Again, it is ultimately important that you stay on top of ringworm and lice and that your cattle are fed a proper diet to have them in sale shape so that you can obtain top sale day prices. **As a consignor this is your responsibility.**

Health requirements are that ALL animals have been vaccinated for IBR, BVD 9type 1 & 2, P13, BRSV, Pasteralla and Blackleg clostridium and "Bangs"; and poured with an anti-parasitic. Bred females must have been pregnancy tested within 30 days of sale. All consigned animals must have an individual TB test performed within 60 days of sale date. **As a consignor this is your responsibility.**

I am very excited to be back as manager and auctioneer of this event and would love to work with each and every one of you to make the Minnesota Great Northern the best Red Angus sale in the world.

If you have any questions, please don't hesitate to call. I very much look forward to working with each of you in the 2009 Minnesota Great Northern sale!"

Sincerely,
Kyle Gilchrist